

**From:** Billy Seargeant  
**Sent:** Mon 7/13/2009 9:42 AM  
**To:** Gail Kemper; Bert Jones  
**Cc:** Erikka Veney; Shirley McNutt; 'Kelly Dixon'  
**Subject:** King George County uses eVa and wins Accolades from the local newspaper - Benefits to the taxpayer

Folks

While there is no doubt that the 'bad economy' (see attachment) was a major contributing factor in King George County's recent capital improvement bidding success, I believe that the number of bids received is a strong indicator in King George County's participation in the eVa Program. After all, the sheer number of C bidders demonstrates that all potential contractors and subcontractors who have the proper NIGP codes participate in the process, receiving eVa notifications and submitting their bids to the respective GC contractors. King George Procurement Manager Ms. Kelly Dixon is a strong advocate of the eVa process and her management of the bidding process says a lot about King George County and their procurement efforts.

As we discussed, by comparison, a recent locality newspaper advertisement that was not listed in eVa had a very poor attendance at the Mandatory Pre-Bid meeting, while another locality who participates in eVa had almost 30 potential bidders in their Mandatory Pre-Bid meeting. In summary, I am sure that if all localities were to participate in eVa, the costs to the taxpayer would be greatly reduced and the locality would benefit from the increased competition.

After all, Locality participation in the eVa process is free and the benefit is only positive.

Best Regards  
B~

**BILLY SEARGEANT**  
**BUSINESS DEVELOPMENT MANAGER**  
**CTI Consultants, Inc.**

SEE NEWSPAPER ARTICLE NEXT PAGE

# Free Lance-Star

24-HOUR UPDATES, GO TO [FREDERICKSBURG.COM](http://FREDERICKSBURG.COM)

SUNDAY, MARCH 22, 2009

## County benefits from bad economy

**KING GEORGE STANDS TO SAVE BIG MONEY AS BIDS COME IN LOW ON TWO BUILDING PROJECTS**

BY CATHY DYSON  
THE FREE LANCE-STAR

Governments don't have much financial news to cheer about these days, but the King George County Board of Supervisors found about 7 million reasons to be happy this week.

That's how much money the county will save by building two new government offices during a lousy economy.

On Tuesday, the board learned that the apparent low bid for the new sheriff's office was \$7.33 million, considerably less than the estimate of \$13 million.

It was the second time in a month bids came in well under projections.

The low bid for the animal pound was \$1.5 million, compared with an estimate of \$2.75 million.

Together, the projects will cost less than \$9 million, compared with estimates of nearly \$16 million.

"That's astonishing," said board Chairman Joe Grzeika. "We hit it right at the sweet

SEE KING GEORGE, PAGE A9

## KING GEORGE: Bids on projects lower than expected

FROM PAGE A1

spot. We rolled the dice on it, and it really came out in our favor."

Supervisor Dale Sisson Jr. added, "I would never have guessed it would have been that low."

Last fall, the board borrowed \$28 million in Virginia Resources Authority bonds to pay for the projects, part of the county's new government complex. The 62-acre complex is at State Routes 3 and 205, next to the new Rappahannock Area YMCA.

It will take King George 24 years to pay off the loans. The payments will amount to about 3 cents on the real-estate tax rate, said County Administrator Travis Quesenberry.

As board members look at next year's budget in the weeks to come, they will decide whether to raise taxes or absorb the extra amount in the operating budget, Quesenberry.

Then the board will talk about how it might spend the money saved on the first two building projects. The money can't be applied to the general budget, but must be used for capital improvement projects.

The county has quite a list

### NEW PROJECTS

These King George County projects will be built at the new government complex at State Routes 3 and 205, next to the Rappahannock Area YMCA.

#### SHERIFF'S OFFICE

**ESTIMATED COST:**  
\$13 million

**LOW BID:** \$7.33 million

**CONSTRUCTION:** May 2009 to November 2010

#### ANIMAL POUND

**ESTIMATED COST:**  
\$2.75 million

**LOW BID:** \$1.5 million

**CONSTRUCTION:** April 2009 to January 2010

of needs, including:

- A health and human services building
- A new operations center for service and maintenance of the county fleet
- Expansion of Smoot Library
- An expanded school bus garage.

"We can't even get a modern bus in there," said Quesenberry, who added

that the garage hasn't changed since 1969, when he was a 16-year-old high school student who made \$4 a day by driving a bus.

King George has needed a new animal pound and sheriff's office almost as long, he added. The county eventually will have to expand its courthouse and move county offices, he said.

But for now, the focus will remain on the new government complex—and the money the county saved by bidding the projects now.

King George had a healthy turnout of bidders: 14 for the sheriff's office and 24 for the pound. For the larger project, the new sheriff's office, the difference between the low and high bids was only \$1.3 million.

The closeness of the bids was reassuring, Quesenberry said.

"Had we bid these projects a year and a half ago, I think we would have been very close to the estimated numbers," Quesenberry said. "This was the perfect time. If any community can afford to bid on these kinds of projects, now is the time to do it."

Cathy Dyson: 540/374-5425  
[cdyson@freelancestar.com](mailto:cdyson@freelancestar.com)